	Base Case		Upside Case		Downside Case		
In-House Engineer Title	Mid Career			Junior Engineer		Senior Engineer	
In-House Engineer Hourly Rate (\$/hr) *	\$	32.21	\$	22.23	\$	85.00	
Overhead Rate %		60%		35%		100%	
Fully Loaded In-House Hourly Rate (\$/hr)	\$	51.54	\$	30.01	\$	170.00	
% of DG Engineering Hours Out Sourced	35%		20%		75%		
Consulting Engineer Title	Principal Engineer		Staff Engineer		Principal Engineer		
Consulting Engineer Fully Loaded Rate (\$/hr) **	\$	200.00	\$	125.00	\$	250.00	
Weighted Average Hourly Rate	\$	103.50	\$	49.01	\$	230.00	

<sup>\*</sup> Data from South Dakota Dept of Labor electrical engineer salary data \*\* Major consulting firm to electric utilities in region